

## Pricing

For each component offered, present valid pricing for the required term.

ESCNJ expects that each provider will offer co-op discounts from retail pricing. Our objective is to provide the best pricing in New Jersey for the components offered by responding providers.

If pricing is proposed as a package deal, detail what is included.

If pricing is based on hourly rates, be clear about the quantity and type of labor required to perform the work in question. If required, present a matrix of tasks and hours to complete various tasks.

Providers are encouraged to offer bundled services as part of a better deal, but providers also **MUST** allow for the separate purchase of each category, gear or indicator listed below.

**Pricing must identify and include any additional taxes and fees, surcharges or additional costs. Identify any non-recurring fees or additional expenses. In other words, pricing must be all inclusive. Acknowledge and verify.**

**Present pricing for solutions, services and software as applicable:**

### A. Phase I - Commitment Assistance

#### 4. Services:

Group Facilitation, Stakeholder Survey Development, Operations Reviews, Writing, etc.

Rates Will be Used to Construct Firm Fixed Price When Possible Based on Contracted Scope of Work

Service	Cost
Senior Subject Matter Expert	\$265/hour
Senior Consultant	\$265/hour
Consultant	\$225/hour
Business Analyst	\$175/hour
Operations Analyst	\$150/Hour

#### 5. Solutions:

#### 6. Software:

### B. Phase II - School Participation Assistance

#### 7. Services:

Group Facilitation, Stakeholder Survey Development, Operations Reviews, Writing, etc.

Rates Will be Used to Construct Firm Fixed Price When Possible Based on Contracted Scope of Work

Service	Cost
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Public Consulting Group - #65MCESCCPS

Senior Subject Matter Expert	\$265/hour
Senior Consultant	\$265/hour
Consultant	\$225/hour
Business Analyst	\$175/hour
Operations Analyst	\$150/Hour

8. Solutions:

9. Software:

**C. Phase III – School Certification Assistance**

10. Services:

Group Facilitation, Stakeholder Survey Development, Operations Reviews, Writing, etc.

Rates Will be Used to Construct Firm Fixed Price When Possible Based on Contracted Scope of Work

Service	Cost
<b>Senior Subject Matter Expert</b>	\$265/hour
<b>Senior Consultant</b>	\$265/hour
<b>Consultant</b>	\$225/hour
<b>Business Analyst</b>	\$175/hour
<b>Operations Analyst</b>	\$150/Hour

11. Solutions:

12. Software:

**A. Leadership Indicators- Assistance**

19. Services:

20. Solutions:

21. Software:

Playbook

Service	Cost
Annual Playbook registration fee for teachers and administrators, including implementation costs, training, and ongoing support.	\$500 per user/year
Development of a customized Needs Assessment and plays focused on the needs of teachers. Development will be in collaboration with school district	\$40,000 per district (One Time Fee)
Data integration to include data feeds for automated data-driven plays from district data systems.	\$20,000 per district (One Time Fee)

b. Measuring Success Using Data

**28. Services:**

1:1 Coaching, Professional Development Workshops, Group Facilitation, Supporting Analysis

Rates Will be Used to Construct Firm Fixed Price When Possible Based on Contracted Scope of Work

Service	Cost
Senior Subject Matter Expert	\$265/hour
Senior Consultant	\$265/hour
Consultant	\$225/hour
Business Analyst	\$175/hour
Operations Analyst	\$150/Hour

**29. Solutions:**

**30. Software:**

Online Professional Learning Platform (PLP) – Data Driven Decision Making Focus

Service	Cost
Annual PLP registration fee for teachers or administrators; includes access to KDS Content Library for One Year	\$125 per user
Initial District Initiation Fee (One Time)	\$1,000 per district (One Time)
Optional Program Implementation Support	\$225/Hour

b. Professional Learning Readiness for Staff

**64. Services:**

Data Analysis, facilitation, strategic planning, plan development and project management

Rates Will be Used to Construct Firm Fixed Price When Possible Based on Contracted Scope of Work

Service	Cost
Senior Subject Matter Expert	\$265/hour
Senior Consultant	\$265/hour
Consultant	\$225/hour
Business Analyst	\$175/hour
Operations Analyst	\$150/Hour

**65. Solutions:**

**66. Software:**

Online Professional Learning Platform (PLP) – District Leadership Focus

Service	Cost
Annual PLP registration fee for teachers or administrators; includes access to KDS Content Library for One Year	\$125 per user
Initial District Initiation Fee (One Time)	\$1,000 per district (One Time)
Optional Program Implementation Support	\$225/Hour

**1. Curriculum, Instruction and Assessment- Services, Solutions and Software**

- 82. Services:**
- 83. Solutions:**
- 84. Software:**

EDPlan Student Success Platform

Service	Cost
Annual EDPlan Student Success Platform License	\$10 per student per year
Implementation Fee (One Time)	\$2,500 per district
Annual Support & Maintenance Fee	\$5,000 per district per year
SIS Data Integration Fee (One Time) – Assumes SIS Integration Using PCG’s Established Format	\$1,500 per district
Translation Option	\$5 per page



g. Blended Learning

- 103. Services:
- 104. Solutions:
- 105. Software:

2. Personalized Professional Learning- Services, Solutions and Software

- 106. Services:

Group Facilitation, Stakeholder Survey Development, Operations Reviews, Writing, etc.

Rates Will be Used to Construct Firm Fixed Price When Possible Based on Contracted Scope of Work

Service	Cost
Senior Subject Matter Expert	\$265/hour
Senior Consultant	\$265/hour
Consultant	\$225/hour
Business Analyst	\$175/hour
Operations Analyst	\$150/Hour

- 107. **Solutions:**
- 108. **Software:**

Playbook

Service	Cost
Annual Playbook registration fee for teachers and administrators, including implementation costs, training, and ongoing support.	\$500 per user/year
Development of a customized Needs Assessment and plays focused on the needs of teachers. Development will be in collaboration with school district	\$40,000 per district (One Time Fee)
Data integration to include data feeds for automated data-driven plays from district data systems.	\$20,000 per district (One Time Fee)

c. Professional Learning Plan

- 115. **Services:**
- 116. **Solutions:**
- 117. **Software:**

Online Professional Learning Platform (PLP)

Service	Cost
Annual PLP registration fee for teachers or administrators; includes access to PCG PLP Content Library for One Year	\$125 per user
Initial District Initiation Fee (One Time)	\$1,000 per district (One Time)
Optional Program Implementation Support	\$225/Hour



b. Extended Learning Outside the School Day

**133. Services:**

Tutoring, Afterschool and Summer Learning Programs – Extended School Day

Service	Cost
Tutoring – Non-Certified 1:1 to 1:8 (Teacher:Student)	\$45/hour
Tutoring – Certified 1:1 to 1:8 (Teacher:Student)	\$65/hour
Program Design and Management Fee	20% of Planned Project Cost
Weekly Camp 1 Week/1 Location ½ Day	\$265/child
Weekly Camp 1 Week/1 Location Full Day	\$410/child

**134. Solutions:**

**135. Software:**

c. Student Choice

**136. Services:**

**137. Solutions:**

**138. Software:**

d. Student Personalized Learning Plans

**139. Services:**

140. **Solutions:**

141. **Software:**

EDPlan Student Success Platform

Service	Cost
Annual EDPlan Student Success Platform License	\$10 per student per year
Implementation Fee (One Time)	\$2,500 per district
Annual Support & Maintenance Fee	\$5,000 per district per year
SIS Data Integration Fee (One Time) – Assumes SIS Integration Using PCG’s Established Format	\$1,500 per district
Translation Option	\$5 per page

**Present any additional pricing information required to clearly communicate the costs for service.**